

\*\*\*PRESS RELEASE\*\*\*

## **Axis Global Partners Delivers Endless Business Intelligence Possibilities for Organ Recovery Systems**

*Axis Global Partners helps Organ Recovery Systems realize its potential by implementing a powerful Business Intelligence Solution*

### ***For Immediate Release***

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**Hoffman Estates, IL – May 9, 2012** – Axis Global Partners, a consulting firm specializing in the implementation and support of Sage business management solutions for small and medium sized enterprises, is transforming the way Organ Recovery Systems accesses, manages and analyzes important financial and sales data with the implementation of a Business Intelligence (BI) solution.

Based in Chicago with regional offices in Belgium and South America, Organ Recovery Systems is the world's leading provider of clinical products and services for the transplant community. Their product, LifePort® Kidney Transporter, supports over 135 transplant programs across 23 countries. With significant growth and expansion of product lines, markets and revenue, they knew they needed to become more collaborative with their data, and sought assistance from business partner, Axis Global Partners.

"The need to be more effective with company data is becoming more prevalent with organizations that see an opportunity to increase their strategic planning and decision-making capabilities" commented Tony Chiodo, Principal for Axis Global Partners. "Instead of trying to make sense of business information gathered from many different tools, business intelligence software is able to combine data into single views that can help companies react to market changes much quicker than before."

With the goals of streamlining data-gathering processes and creating user-friendly sales tools, Axis began the process of exploring Organ Recovery Systems' needs so they could implement a solution that would go beyond their expectations.

Lisa Kieres, Chief Financial Officer for Organ Recovery Systems comments, "We spent a lot of time up front with Axis Global Partners seeking to thoroughly understand our data and how we were using Sage ERP Accpac, so that we could develop the right kinds of data analyses. I believe this collaboration and extensive pre-planning directly led to the success we achieved. That's one of the great things about Axis as a company. They will get down in the trenches with you, help you do the prep work and develop the right strategies and then implement and configure the software exactly how you need it."

Organ Recovery Systems' business intelligence solution improves their data accessibility, as well as transforms the way they can view and analyze their data. With Axis' help, Organ Recovery Systems is now well-equipped to make the best decisions for the company and their customers.

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“The best thing about this type of system is that in addition to giving access to the data you need, it gives you new ideas about even more information that hadn’t been previously considered.” stated Dave Yurik, Sr. Software Specialist for Axis. “Organ Recovery Systems is thrilled with the functionality and there is much more that they haven’t ventured into yet. Business intelligence opens the door to a whole world of information most companies never thought possible.”

While the primary goal of this implementation had been for the benefit of the accounting and finance departments, Organ Recovery is finding that their secondary goal of providing better data to the sales team has been more beneficial than they anticipated. Tony Chiodo added “It is this type of story that illustrates our desire to assist our clients in leveraging the right expertise in order to increase operational efficiency and decrease costs. This leads to becoming more agile, competitive and profitable and we’re pleased that Organ Recovery Systems has been able to experience this through our partnership.”

### **About Axis Global Partners**

Axis Global Partners is comprised of experienced and passionate professionals that assist small and medium sized enterprises perform at the highest levels so they can create sustainable value for their customers and stakeholders. From strategy to execution we listen to your needs and strive to deliver solutions that exceed expectations. We will always provide services and products that commit to excellence; these will be judged by how well they deliver not only what we promise, but also by adding value that goes beyond what is expected. To learn more visit <http://www.axisglobalpartners.com>.

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